*News Release*

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**Two Gebroe-Hammer Associates Brokerage Professionals Named among Top-25 Multi-Family Specialists in the Nation**

*Individual NJ and PA Market Specialists Round out List Dominated by Teams from California to New York City*

**Livingston, N.J., October 25, 2017** – [Gebroe-Hammer Associates](http://www.gebroehammer.com/) has once again distinguished itself as a multi-family industry leader with two brokers named to the sector’s [top-25 dealmakers](http://www.reforum-digital.com/reforum/september_2017?pg=48#pg48) throughout the entire country. Managing Director Joseph Brecher and Senior Vice President Nicholas Nicolaou have been recognized as individuals for their overall transaction achievements recorded between July 1, 2016 and June 30, 2017. Brecher earned the highest national ranking for an individual broker.

“We congratulate Joseph and Niko on achieving this much-deserved nationwide milestone and earning individual recognition in a highly competitive field where only eight of their peers were named to the ‘team-dominated’ list of 25,” said Ken Uranowitz, president. “Gebroe-Hammer also secured its place – established during our 42-year history – as the multi-family investment brokerage leader in New Jersey and Pennsylvania – two major metros NOT represented by any other firm on the list.”

The nation’s top 25 multi-family brokerage teams/individuals named by *Real Estate Forum*, a leading commercial real estate industry publication, hailed from institutional firms in California, Arizona and Texas, to Florida, Georgia and North Carolina as well as Michigan, Ohio, Connecticut and New York City. Gebroe-Hammer, based in Livingston, N.J., was the only firm covering New Jersey and Northeastern Pennsylvania represented on the list.

Overall, Brecher was ranked fourth as an individual – behind three “teams” – while Nicolaou secured the 25thspot. In terms of the formula utilized to calculate total sales-dollar volume, Brecher ranked fourth and Nicolaou climbed to #16. Both have spearheaded some of the region’s most-prominent multi-family transactions in their respective territories.

As **New Jersey and Northeastern Pennsylvania/Philadelphia’s preeminent market specialist**, Brecher has more than 16 years multi-family investment brokerage expertise.Since joining Gebroe-Hammer in 2001, he has brokered more than $7 billion in multi-family real estate transactions, totaling over 50,000 units sold, many of which are among the firm’s and the region’s largest and most prominent trades.

Considered one of the multi-family investment industry’s fastest rising stars under the age of 40, Nicolaou has effectively risen to become New Jersey’s leading **Hudson County** waterfront “go-to” broker of choice. Thus far in 2017, he has surpassed last year’s personal benchmarks. Sales highlights are punctuated with procuring the buyer – Novel Property Ventures – in the $130 million sale of Nob Hill Apartments, in Roseland (Essex County); representing the seller in the trade of a 600-unit Jersey City portfolio; and the sale of a five-building West New York property portfolio.

Both Brecher and Nicolaou represent clients with investment interests in their submarkets of specialization as well as those that extend throughout the New Jersey/Pennsylvania/New York State geographic area and the greater Northeast. In collaboration with their fellow Gebroe-Hammer brokers, they have effectively expanded the firm’s client base from private individual owners – who have dominated New Jersey’s multi-family investment landscape for decades – to now include REITs, private equity firms and institutional investment entities.

Gebroe-Hammer is the leading and most trusted multi-family investment sales brokerage firm in the New Jersey/Pennsylvania/New York State tri-state region. The firm specializes in suburban and urban high-rise and garden-apartment properties and also markets mixed-use and free-standing office and retail properties. Widely recognized for its consistent sales performance, Gebroe-Hammer is a 14-time CoStar Power Broker.

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